

Job Details

Job Description: The Doubletree Hotel, part of Cooper Hotel Group, is currently looking for the perfect candidate for the position of Sales Manager. The position will be based in Johnson City,.

Responsible for selling Corporate, Government and SMERF Groups along with LNR accounts.
Outside sales calls to local businesses.
Establish LNR accounts in local market.

Job Responsibilities Telemarketing National businesses.

Include: Attend trade shows for Corporate, Government and SMERF Market Segments
Attend local Chamber Meeting and other Networking Organization within the Community

Experience / Skills Minimum 3 years sales experience (preferable in the hospitality industry)

Needed: Excellent oral and written communications skills.
Fully functional computer skills. Experience with Word, Excel and Powerpoint.
Applicant must be a high energy, motivated and organized individual. Work very well with others in developing strategies toward common goals.
Familiar with standard reservation processes and group procedures.
College degree preferred, or similar work experience

Salary or Hourly Position? Salary Position with Bonus

Work Permit Needed? Applicants who do not already have legal permission to work in the United States will not be considered.

Job Available: Immediately

Compensation

Salary Range: Based on Experience

Bonus: Yes

Other: Low Medical Insurance Costs, Mileage Reimbursement, 401k w/ match, Dental Insurance Options, Vacation, Travel Discounts

Contact

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<http://www.cooperhotels.com/careers.php>