

Job Details

Job Description: Cooper Companies is looking for a sales manager for our Hampton Inn & Suites in downtown Atlanta, Georgia. We are seeking an individual who would like to join a dynamic hotel management team. This position is a great opportunity to sell for a great historic hotel.

Cooper Companies are owners / operators of Holiday Inns, Crowne Plazas, Doubletrees, Hiltons, Hilton Garden Inn, Embassy Suites, Garden Plazas, Homewood Suites and Hampton Inn & Suites with more than 4,000 hotel rooms in 7 states. We offer outstanding opportunities for growth and advancement.

We at Cooper Hotels believe in continuous improvement and will not rest on past accomplishments, but continue to strive for innovation and improvement in products and services, and increased profitability. We are committed to high standards of fairness and integrity. We will never compromise our code of conduct.

Our management teams exhibit an unyielding commitment to operating a first class hotel, and has earned the respect and support of the world's top hotel organizations. The common denominator is a balanced dedication to the customer and to profit production.

Teamwork utilizes the Company's resources for maximum achievement so there is a depth of expert management in our hotel operations.

We offer an excellent benefits program which includes Health Insurance, 401K, credit union, vacation and more.

Job Experience / Skills Needed: Excellent communication skills
People oriented
2-3 years hotel sales experience
Customer Service
Computer Skills
Able to teach and supervise
Social, outgoing personality
Seasoned sales person with experience with Corporate Clients
Extended Stay hotel sales experience a plus.
Hilton VAST certified a plus

Salary or Hourly Position? Salary + Bonus

Work Permit Needed? Applicants who do not already have legal permission to work in the United States will not be considered.

Job Available: Immediately

Compensation

Salary Range: Based on Experience

Bonus Plan: Yes

Other: Low Medical Insurance Costs, Mileage Reimbursement, 401k w/ match, Dental Insurance Options, Vacation, Travel Discounts

Contact

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